



Combined/Consolidated Financial Statements
April 30, 2021 and 2020

United States Ski and Snowboard and Affiliated Entities

United States Ski and Snowboard and Affiliated Entities

Table of Contents
April 30, 2021 and 2020

Independent Auditor's Report	1
Combined/Consolidated Financial Statements	
Combined/Consolidated Statements of Financial Position	3
Combined/Consolidated Statements of Activities	5
Combined/Consolidated Statements of Cash Flows	7
Notes to Combined/Consolidated Financial Statements.....	9
Supplementary Information	
Combining/Consolidating Statement of Financial Position	34
Combining/Consolidating Statement of Activities	36



Independent Auditor's Report

The Boards of Directors and Trustees
United States Ski and Snowboard
United States Ski Team Foundation
Park City, Utah

Report on the Combined/Consolidated Financial Statements

We have audited the accompanying combined/consolidated financial statements of United States Ski and Snowboard and affiliated entities (the Companies), which comprise the combined/consolidated statements of financial position as of April 30, 2021 and 2020, and the related combined/consolidated statements of activities and cash flows for the years then ended, and the related notes to the combined/consolidated financial statements.

Management's Responsibility for the Combined/Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these combined/consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined/consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined/consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined/consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined/consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined/consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined/consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined/consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined/consolidated financial statements referred to above present fairly, in all material respects, the combined/consolidated financial position of the Companies as of April 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the combined/consolidated financial statements as a whole. The supplementary information on pages 34 through 38 is presented for the purposes of additional analysis and is not a required part of the combined/consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined/consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined/consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined/consolidated financial statements or to the combined/consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined/consolidated financial statements as a whole.

A handwritten signature in cursive script that reads "Eide Bailly LLP".

Ogden, Utah
July 29, 2021

United States Ski and Snowboard and Affiliated Entities
 Combined/Consolidated Statements of Financial Position
 April 30, 2021 and 2020

	2021	2020
Assets		
Current Assets		
Cash and cash equivalents	\$ 13,854,842	\$ 3,399,821
Accounts receivable, net	1,619,875	3,828,144
Contributions receivable, net	712,000	1,534,667
Inventories	147,604	194,417
Prepaid expenses	667,299	1,004,659
Total current assets	17,001,620	9,961,708
Endowment Investments	59,741,744	45,891,364
Quasi Endowment and Purpose-Restricted Investments	2,470,317	1,981,530
Contributions Receivable, Net	-	1,048,000
Property and Equipment, Net	17,104,946	18,081,885
Other Assets	1,528,251	1,775,323
	\$ 97,846,878	\$ 78,739,810

United States Ski and Snowboard and Affiliated Entities
 Combined/Consolidated Statements of Financial Position
 April 30, 2021 and 2020

	2021	2020
Liabilities and Net Assets		
Current Liabilities		
Checks issued in excess of bank balance	\$ 14,403	\$ 47,756
Accounts payable	1,807,722	1,019,126
Accrued liabilities	772,960	895,272
Current maturities of contributions payable	-	100,000
Current maturities of Paycheck Protection Program (PPP) Loan	-	826,185
Current maturities of long-term debt	370,984	617,691
Deferred revenue	6,448,760	1,989,327
	9,414,829	5,495,357
Line of Credit	-	1,190,232
Paycheck Protection Program (PPP) Loan, Less Current Maturities	2,005,151	1,690,215
Long-Term Debt, Less Current Maturities	15,027,725	15,393,392
Deferred Revenue	1,241,449	1,491,449
Interest-Rate Swap	21,336	12,361
	27,710,490	25,273,006
Net Assets		
Without donor restrictions		
Undesignated	7,929,427	5,578,694
Designated by the Board as quasi endowment	2,016,798	1,627,673
	9,946,225	7,206,367
With donor restrictions		
Purpose restrictions	453,519	369,073
Purpose restrictions - endowment earnings	3,586,048	-
Perpetual in nature - endowments	56,150,596	45,891,364
	60,190,163	46,260,437
Total net assets with donor restrictions	60,190,163	46,260,437
Total net assets	70,136,388	53,466,804
	\$ 97,846,878	\$ 78,739,810

United States Ski and Snowboard and Affiliated Entities
 Combined/Consolidated Statements of Activities
 Years Ended April 30, 2021 and 2020

	2021	2020
Changes in Net Assets Without Donor Restrictions		
Revenue and support		
Sponsorship contracts and rights fees		
Revenue	\$ 12,103,070	\$ 14,841,720
Fulfillment expense	(5,638,276)	(7,156,130)
	6,464,794	7,685,590
Contributions and fundraising activities		
Revenue	12,489,630	12,807,898
Fulfillment expense	(2,314,979)	(3,443,451)
	10,174,651	9,364,447
Self-funded regional programs		
Revenue	77,807	460,066
Fulfillment expense	(77,807)	(460,066)
	-	-
Membership and competition dues and fees	5,297,660	5,471,815
Grants from United States Olympic Committee	6,007,415	6,875,883
Athletic grant from endowment	1,895,566	1,634,001
Gain on forgiveness of Paycheck Protection Program (PPP) Loan	2,536,807	-
Other revenue, net	817,133	1,020,867
Net assets released from donor restrictions	1,024,822	670,719
Net revenue and support available for programs and administration	34,218,848	32,723,322
Costs of programs and administration		
Elite team athletic programs	(17,174,536)	(15,885,900)
Domestic athletic programs	(5,304,089)	(5,157,851)
Events	(2,856,393)	(6,457,661)
General and administration	(5,475,200)	(4,487,282)
Grants	(1,048,922)	(670,719)
	(31,859,140)	(32,659,413)
Change in undesignated net assets from operations	2,359,708	63,909

United States Ski and Snowboard and Affiliated Entities
 Combined/Consolidated Statements of Activities
 Years Ended April 30, 2021 and 2020

	2021	2020
Change in endowment funds		
Grants to scholarship program	\$ (198,369)	\$ (126,095)
Grants to athletic programs	(1,889,303)	(1,634,001)
Net assets released from restriction pursuant to endowment spending-rate distribution formula	2,087,672	1,760,096
	-	-
Change in value of interest-rate swap	(8,975)	(68,003)
Change in undesignated net assets	2,350,733	(4,094)
Changes in designated net assets		
USSAIF net investment return (loss)	460,984	(82,081)
USSAIF grant to athletic program	(71,859)	(78,964)
Change in designated net assets	389,125	(161,045)
Change in net assets without donor restrictions	2,739,858	(165,139)
Changes in Net Assets With Purpose Restrictions		
Scholarship donations received	360,867	297,494
Net assets released from donor restrictions	(1,024,822)	(670,719)
Net investment return (loss)	4,334,449	(173,420)
Change in net assets with purpose restrictions	3,670,494	(546,645)
Changes in Net Assets With Donor Restrictions - Endowment		
Net assets released from restriction pursuant to endowment spending-rate distribution formula	(1,438,933)	(1,426,491)
Net investment return (loss)	8,482,562	(2,216,438)
Endowment contributions	3,215,603	5,253,552
Changes in net assets with donor restrictions - endowment	10,259,232	1,610,623
Change in Net Assets	16,669,584	898,839
Net Assets, Beginning of Year	53,466,804	52,567,965
Net Assets, End of Year	\$ 70,136,388	\$ 53,466,804

United States Ski and Snowboard and Affiliated Entities
 Combined/Consolidated Statements of Cash Flows
 Years Ended April 30, 2021 and 2020

	2021	2020
Operating Activities		
Membership and competition dues, fees, and self-funded regional programs	\$ 5,375,467	\$ 5,931,881
Grants and contributions	26,797,595	22,569,973
Sponsorships and athlete contracts	15,128,472	15,443,586
Programs and administration costs	(36,022,860)	(43,231,362)
Interest received	13,553	17,561
Interest paid	(327,931)	(554,645)
Net Cash from Operating Activities	10,964,296	176,994
Investing Activities		
Purchases of property and equipment	(203,818)	(364,162)
Net proceeds from maturities of investments	2,401,621	1,646,747
Purchases of investments	(2,235,200)	(1,716,203)
Purchases of investments - endowment	(3,215,603)	(5,253,552)
Proceeds from investments - endowment	2,087,672	1,760,096
Net Cash used for Investing Activities	(1,165,328)	(3,927,074)
Financing Activities		
Collections of endowment and scholarship contributions	3,576,470	5,551,046
Endowment program grants	(2,087,672)	(1,760,096)
Grants from net assets released from donor restrictions	(1,024,822)	(670,719)
Payments on long-term debt	(617,691)	(601,252)
Proceeds from issuance of Paycheck Protection Program (PPP) Loan	2,000,000	2,516,400
Net change in line of credit	(1,190,232)	1,092,686
Net Cash from Financing Activities	656,053	6,128,065
Net Change in Cash and Cash Equivalents	10,455,021	2,377,985
Cash and Cash Equivalents, Beginning of Year	3,399,821	1,021,836
Cash and Cash Equivalents, End of Year	\$ 13,854,842	\$ 3,399,821

United States Ski and Snowboard and Affiliated Entities
 Combined/Consolidated Statements of Cash Flows
 Years Ended April 30, 2021 and 2020

	2021	2020
Reconciliation of Change in Net Assets to Net		
Cash from Operating Activities		
Change in net assets	\$ 16,669,584	\$ 898,839
Adjustments to reconcile change in net assets		
to net cash from operating activities		
Depreciation expense	1,180,757	1,271,249
Interest expense attributable to amortization of deferred		
financing costs	5,317	5,317
Amortization of other assets	165,000	165,000
Bad debt expense	522,150	166,339
Gain on forgiveness of Paycheck Protection Program (PPP) Loan	(2,536,807)	-
Interest expense added to Paycheck Protection Program (PPP) Loan	25,558	-
Contributions restricted to endowment	(3,215,603)	(5,253,552)
Net assets released from restriction pursuant to endowment		
spending-rate distribution formula	2,087,672	1,760,096
Endowment net investment (return) loss	(12,717,349)	2,373,256
Decrease in donor restricted net assets	564,293	546,645
Net realized/unrealized (gain) loss on investments	(560,646)	98,683
Change in value of interest-rate swap	8,975	68,003
Changes in operating assets and liabilities		
Accounts and contributions receivable	3,556,786	218,993
Inventories	46,813	(32,047)
Prepaid expenses	337,360	(230,657)
Other assets	82,072	(79,474)
Checks issued in excess of bank balance	(33,353)	(330,977)
Accounts payable	788,596	(624,644)
Accrued liabilities	(122,312)	(984,258)
Contributions payable	(100,000)	(100,000)
Deferred revenue	4,209,433	240,183
	<u>\$ 10,964,296</u>	<u>\$ 176,994</u>
Net Cash from Operating Activities		

Note 1 - Principal Activity and Significant Accounting Policies

Organization

United States Ski and Snowboard and affiliated entities (the Companies) combined/consolidated financial statements consist of the financial statements of the United States Ski and Snowboard (USSA), a nonprofit corporation, and its wholly-owned subsidiary, the United States Ski Team, Inc. (USST); and three not-for-profit organizations supporting the activities of these entities, the United States Ski Team Foundation (the Foundation), the USSA Investment Fund (USSAIF), and the Center of Excellence Properties Fund (COEPF).

USSA is the national governing body overseeing the sports of Olympic skiing and snowboarding in the United States, and is engaged in nonprofit membership, competition, training, development, and educational activities related to skiers and snowboarders who are, or aspire to become, members of the United States Ski and Snowboard Teams. USST manages and finances the United States Ski and Snowboard Teams.

The three not-for-profit organizations supporting the activities of USSA and USST are: 1) the Foundation, which is the fundraising entity formed to promote educational and charitable activities for the sports of skiing and snowboarding; 2) USSAIF, which was formed to manage the investment of endowment gifts made for the benefit of supporting the development, training and competition of elite national team and development athletes in skiing and snowboarding; additionally, it distributes a portion of the earnings of the investments to charitable organizations that support the development, training and competition of such athletes; and 3) COEPF, which was formed to support the development, training and competition of elite national team and development athletes in skiing and snowboarding, and further is the sole member of Center of Excellence Properties, LLC (COE, LLC). COE, LLC constructed and owns a training center and office building designed to support the training and development of such athletes. USSA has entered into a long-term lease to utilize the facility for its purposes.

Principles of Consolidation

The combined/consolidated financial statements of the Companies include the accounts of USSA, USST, USSAIF, COEPF, and the Foundation. USST is wholly owned by USSA. USSAIF, COEPF, and the Foundation are combined for accounting presentation purposes only due to certain common members of governing boards. All significant intercompany amounts and transactions have been eliminated during consolidation and combination.

Cash and Cash Equivalents

Cash and highly liquid financial instruments with original maturities of three months or less, and which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to building projects, endowments that are perpetual in nature, or other long-term purposes are excluded from this definition.

Accounts Receivables and Credit Policies

Accounts receivable consist primarily of noninterest-bearing amounts due for sponsorship contracts and other amounts due to the Companies. Management determines the allowance for uncollectible accounts receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Accounts receivable are written off when deemed uncollectible. At April 30, 2021 and 2020, the allowance was \$415,102 and \$263,435, respectively. The accounts receivable balance at May 1, 2019 was \$3,409,143. Contract liabilities are reported as deferred revenue in the accompanying combined/consolidated statements of financial position.

Contributions Receivable

Contributions receivable are recorded at net realizable value. Management determines the allowance for contributions receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Contributions receivable are written off when deemed uncollectible. At April 30, 2021 and 2020, the allowance was \$0.

Inventories

Inventories are stated at the lower of cost, determined on a first-in, first-out basis, or net realizable value.

Property and Equipment

Property and equipment additions over \$5,000 are recorded at cost or, if donated, at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets ranging from 3 to 30 years, or in the case of capitalized leased assets or leasehold improvements, the lesser of the useful life of the asset or the lease term. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any resulting gain or loss is included in the combined/consolidated statements of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

The carrying values of property and equipment are reviewed for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment during the years ended April 30, 2021 and 2020.

Investments

Investment purchases are recorded at cost or, if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the combined/consolidated statements of financial position. Net investment return/(loss) is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

Interest-Rate Swap

The Companies use an interest-rate swap to mitigate interest-rate risk on one-half of the outstanding balance on the bonds payable (Note 8). The related asset or liability is reported at fair value in the combined/consolidated statements of financial position, and unrealized losses or gains are included in the combined/consolidated statements of activities.

Deferred Financing Costs

Deferred financing costs relating to the bonds payable are amortized using the straight-line method over the term of the related debt (which approximates the effective interest method). Deferred financing costs are included within long-term debt on the combined/consolidated statements of financial position. Amortization of deferred financing costs is included in general and administration in the accompanying combined/consolidated financial statements.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board-designated quasi endowment. The Board has determined that the funds received from the surplus of the 1984 Los Angeles Olympics will be invested and an annual allocation made to support the athletic program.

Net Assets With Donor Restrictions – The Companies reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated/combined statements of activities as net assets released from restrictions.

Revenue and Revenue Recognition

USSA and USST have entered into certain commercial contracts which typically grant endorsement rights to companies to advertise their products and services, other than ski equipment, used by members of the United States Ski and Snowboard Teams. The contracts also cover television broadcasting rights. Most of these contracts are multiyear contracts.

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

The Companies recognize contributions when cash, securities or other assets, an unconditional promise to give, or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met. Donated assets are recorded at their market value at the date of donation. Contributions with donor-imposed restrictions are reported as net assets with donor restrictions. Net assets with donor restrictions are reclassified to net assets without donor restrictions when the donor restrictions are satisfied. Grants are contributions from the United States Olympic Committee (USOC). Such grants are recorded as revenue in the year designated by the grantor.

Membership and competition dues and fees, sponsorship contracts, and rights fees are recognized as revenue in the period earned.

Contributions of services are recognized only if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. In some instances, contributions from supporting committees are received net of fundraising expenses incurred and are recognized on a net basis. No significant contributions of such goods or services were received during the years ended April 30, 2021 and 2020.

For the years ended April 30, 2021 and 2020, \$3,055,710 and \$4,359,718, respectively, of revenue was recognized at a point in time and \$15,077,108 and \$17,206,464, respectively, of revenue was recognized over time.

Deferred Revenue

Deferred revenue represents payments received on contracts to be applied to a future year, prepayments for programs to be held in a future year, and contributions for which qualifying expenses have not been incurred. Deferred revenue at April 30, 2021 and 2020, is \$7,690,209 and \$3,480,776, respectively, and includes revenue deferred for the hospitality programs that have not yet been earned. The following table provides information about significant changes in deferred revenue for the years ended April 30, 2021 and 2020:

	2021	2020
Deferred revenue, May 1	\$ 3,480,776	\$ 3,240,593
Revenue recognized that was included in deferred revenue at the beginning of period	(1,989,327)	(1,328,929)
Increase in deferred revenue due to consideration received during the period	6,198,760	1,569,112
Deferred revenue, April 30	\$ 7,690,209	\$ 3,480,776

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the combined/consolidated statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The combined/consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied.

The expenses that are allocated include occupancy, depreciation, information technology, insurance, legal fees, advertising and promotion, salaries, wages and benefits, payroll taxes and professional services. The expenses are allocated based on historical experience and reviewed as circumstances require. Note 15 presents the natural classification detail of expenses by function.

Paycheck Protection Program (PPP) Loan

USSA was granted a \$2,516,400 loan under the PPP administered by a Small Business Administration (SBA) approved partner during the year ended April 30, 2020. The loan was uncollateralized and fully guaranteed by the federal government. The Company initially recorded a note payable and subsequently received forgiveness when the loan obligation was legally released by the SBA. The Company recognized \$2,536,807, including interest, of loan forgiveness income for the year ended April 30, 2021 related to this PPP loan.

USSA was granted a second PPP loan totaling \$2,000,000 administered by a Small Business Administration (SBA) approved partner. The loan is uncollateralized and is fully guaranteed by the federal government. USSA is eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements. USSA has initially recorded the loan and accrued interest as a refundable advance and will record the forgiveness in accordance with guidance for conditional contributions when there is no longer a measurable performance or other barrier and a right to return of the PPP loan. Proceeds from the loan are eligible for forgiveness if they are used for certain expenses. No contribution revenue has been recorded for this loan during the year ended April 30, 2021. USSA will be required to repay the loan in monthly installment payments of the outstanding balance of principal and interest after the deferment period amortized over the remaining term of the loan. The loan matures in February 2026 and bears interest at 1.00%. The loan balance, including accrued interest, is \$2,005,151 at April 30, 2021.

Income Taxes

USSA, USSAIF, COEPF, and the Foundation are exempt under Internal Revenue Code Section 501(c)(3) from income taxes on earnings from related activities. Accordingly, income taxes are only provided on revenues from nonexempt activities and are included in administrative expenses. USST is a taxable corporation and is responsible for filing separate income tax returns.

USST accounts for income taxes using the asset and liability method. Income taxes are provided for the tax effects of transactions reporting in the combined/consolidated financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the basis of receivables, inventory, property and equipment, intangible assets, and accrued expenses for financial and income tax reporting. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

Management believes that each entity has appropriate support for any tax positions taken affecting its annual filing requirements and, as such, does not have any uncertain tax positions that are material to the combined/consolidated financial statements. Management would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

Estimates

The preparation of combined/consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the combined/consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those differences could be material.

Financial Instruments and Credit Risk

The Companies manage deposit concentration risk by placing cash, money market accounts, and certificates of deposit with financial institutions believed by the Companies to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the Companies have not experienced losses in any of these accounts. Credit risk associated with accounts receivable and promises to give is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from Board members, governmental agencies, and foundations supportive of their mission.

Investments are made by diversified investment managers whose performance is monitored by the Companies and the Investment Committee of the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, the Companies and the Investment Committee believe that the investment policies and guidelines are prudent for the long-term welfare of the Companies.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying combined/consolidated financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

Note 2 - Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the combined/consolidated statements of financial position date, comprise the following:

	2021	2020
Cash and cash equivalents	\$ 13,854,842	\$ 3,384,605
Accounts receivable	1,619,875	3,828,144
Contributions receivable	712,000	1,534,667
Endowment spending-rate distributions and appropriations	2,116,410	1,961,162
	<u>\$ 18,303,127</u>	<u>\$ 10,708,578</u>

Endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

The difference between cash and cash equivalents in this footnote and the balance reported in the combined/consolidated statements of financial position of \$0 and \$15,216 at April 30, 2021 and 2020, respectively, is due to cash being donor-restricted for purpose and not being available.

A board-designated endowment of \$2,016,798 and \$1,627,637 as of April 30, 2021 and 2020, respectively, is subject to an annual spending rate between 3% and 5% as described in Note 11. Although the Companies do not intend to spend from this board-designated endowment (other than amounts appropriated for general expenditure as part of the Board's annual budget approval and appropriation), these amounts could be made available if necessary.

The Legacy Campaign Athletic Endowment is also subject to an annual spending rate between 3% and 5% as described in Note 11.

Note 3 - Fair Value Measurements and Disclosures

Certain assets and liabilities are reported at fair value in the combined/consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Companies can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset or liability. In these situations, the Companies develop inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to the Companies assessment of the quality, risk or liquidity profile of the asset or liability.

A significant portion of the Companies investment assets are classified within Level 1 because they are comprised of open-end mutual funds, money market funds and equities with readily determinable fair values based on daily redemption values.

The Companies uses net asset value (NAV) per share, or its equivalent, such as member units or an ownership interest in partners' capital, as a practical expedient to estimate the fair values of certain hedge funds, private equity funds, funds of funds, and limited partnerships which do not have readily determinable fair values. Investments that are measured at fair value using NAV per share as a practical expedient are not classified in the fair value hierarchy.

The interest rate swap agreement is valued using a third party's proprietary discounted cash flow model, which considers past, present, and future assumptions regarding interest rates and market conditions to estimate the fair value of the agreement. This is classified within Level 2.

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

The following table presents assets and liabilities measured at fair value on a recurring basis, except those measured at cost or by using NAV per share as a practical expedient as identified in the following, at April 30, 2021:

	Total	Fair Value Measurements at Report Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<u>Assets</u>				
Long-term investments				
Cash and money market funds (at cost)	\$ 2,470,317	\$ -	\$ -	\$ -
Endowment investments				
Cash and money market funds (at cost)	2,887,250	-	-	-
Equities	22,961,957	22,961,957	-	-
Mutual funds	15,219,763	15,219,763	-	-
At NAV				
Alternative investments	18,672,774	-	-	-
	<u>\$ 59,741,744</u>	<u>\$ 38,181,720</u>	<u>\$ -</u>	<u>\$ -</u>
<u>Liabilities</u>				
Interest-rate swap	\$ 21,336	\$ -	\$ 21,336	\$ -

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

The following table presents assets measured at fair value on a recurring basis, except those measured at cost or by using NAV per share as a practical expedient as identified in the following, at April 30, 2020:

	Total	Fair Value Measurements at Report Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<u>Assets</u>				
Long-term investments				
Cash and money market funds (at cost)	\$ 1,981,530	\$ -	\$ -	\$ -
Endowment investments				
Cash and money market funds (at cost)	3,227,693	-	-	-
Equities	17,035,979	17,035,979	-	-
Mutual funds	15,681,947	15,681,947	-	-
At NAV				
Alternative investments	9,945,745	-	-	-
	<u>\$ 45,891,364</u>	<u>\$ 32,717,926</u>	<u>\$ -</u>	<u>\$ -</u>
<u>Liabilities</u>				
Interest-rate swap	\$ 12,361	\$ -	\$ 12,361	\$ -

Investments in certain entities that calculate NAV per share are as follows at April 30, 2021:

	Number of Investments	Fair Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period
<u>April 30, 2021</u>					
Alternative investments	17	<u>\$ 18,672,774</u>	<u>\$ -</u>	Monthly, Quarterly, One Plus Years	None, 30 days, 65 days, 90 days

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

Investments in certain entities that calculate NAV per share are as follows at April 30, 2020:

	Number of Investments	Fair Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period
<u>April 30, 2020</u>					
Alternative investments	13	<u>\$ 9,945,745</u>	<u>\$ -</u>	Monthly, Quarterly, One Plus Years	None, 30 days, 65 days, 90 days

Alternative Investments – Alternative investments include, but are not limited to, partnerships, limited liability companies, managed futures, private equity, hedge funds, fund of funds, real estate investment trusts, and Delaware Statutory Trusts. Alternative investments are generally highly illiquid, and a formal trading market may not exist. Fund managers may invest in value, growth, or event-driven equity opportunities and typically are not restricted by market capitalization, industry sector, or geography. Leverage may be utilized, which can magnify changes in the values of the underlying securities.

Note 4 - Net Investment Return

Net investment return consists of the following for the years ended April 30, 2021 and 2020:

	2021	2020
Endowment investments		
Net realized and unrealized gain (loss), dividends and interest	<u>\$ 12,717,349</u>	<u>\$ (2,373,256)</u>
Other long-term investments		
Net realized and unrealized gain (loss), dividends and interest	<u>\$ 560,646</u>	<u>\$ (98,683)</u>

Note 5 - Contributions Receivable

Contributions receivable are estimated to be collected as follows at April 30, 2021 and 2020:

	2021	2020
Within one year	\$ 712,000	\$ 1,534,667
In one to five years	-	1,048,000
	<u>\$ 712,000</u>	<u>\$ 2,582,667</u>

Note 6 - Property and Equipment

Property and equipment consists of the following at April 30, 2021 and 2020:

	2021	2020
Buildings and improvements	\$ 25,636,807	\$ 25,605,001
Furniture, fixtures, and equipment	8,126,471	7,954,459
Land	2,185,876	2,185,876
	35,949,154	35,745,336
Less accumulated depreciation	(18,844,208)	(17,663,451)
	\$ 17,104,946	\$ 18,081,885

Note 7 - Line of Credit

USSA had a \$7,000,000 line of credit with a bank at April 30, 2021 and 2020. The outstanding balance on the line was \$0 and \$1,190,232 at April 30, 2021 and 2020, respectively. The line of credit was amended during the year ended April 30, 2020 and then refinanced subsequent to April 30, 2021 (See Note 19). The line of credit was guaranteed by USSIF, the Foundation, USST, and COEPF, LLC. As of April 30, 2021 and 2020, interest on borrowings on the line of credit was at the daily one-month LIBOR rate plus 1.25% (1.36% and 1.55% as of April 30, 2021 and 2020, respectively) and a fee equal to 0.05% per annum on the daily unused amount of the line of credit. USSA was in compliance with certain financial and non-financial covenants at April 30, 2021 and 2020.

Note 8 - Long-Term Debt

COE, LLC, the sole member of which is COEPF, issued \$18,885,000 in tax-exempt bonds to refinance the Center of Excellence, a multi-use training facility and office building. Wells Fargo purchased the bonds through the refinance that closed in May 2016. USSA, the Foundation, USSAIF, and USST were guarantors on the long-term debt from Wells Fargo. This refinance extended the amortization period to 2040 and changed the interest rate on the bonds bearing interest at a blended rate (half swapped, half floating) of 2.83% and 2.94% based on current LIBOR at April 30, 2021 and 2020, respectively. The bonds were refinanced with Zions Bank, and swap agreement was terminated subsequent to April 30, 2021 when COE, LLC exercised its option to terminate without penalty (See Note 19).

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

Borrowings consist of the following at April 30:

	2021	2020
One-half of bonds bearing interest at a pre-refinanced rate of a 1.38% swap rate plus a 1.40% spread plus 14.43% times one-month LIBOR (all-in rate of 2.80% and 2.83% at April 30, 2021 and 2020, respectively) and the other half at the swap rate plus credit spread of 1.40% plus 81.43% times one-month LIBOR (all-in rate of 2.87% and 3.05% at April 30, 2021 and 2020, respectively). See Note 19 for subsequent event related to the long-term debt.	\$ 15,500,172	\$ 16,117,863
Deferred financing costs of \$101,463 in 2021 and \$106,780 in 2020.	(101,463)	(106,780)
	15,398,709	16,011,083
Less current maturities	(370,984)	(617,691)
	\$ 15,027,725	\$ 15,393,392

Scheduled maturities of the principal only portion of long-term debt are as follows:

Years Ending April 30,	Wells Fargo Bonds	Zions Bank Bonds (See Note 19)
2022	\$ 633,981	\$ 326,580
2023	650,503	349,393
2024	666,638	359,123
2025	684,665	369,124
2026	702,670	379,404
Thereafter	12,161,715	13,886,376
Deferred financing costs	(101,463)	(210,910)
	\$ 15,398,709	\$ 15,459,090

During the years ended April 30, 2021 and 2020, the fair value of the liability under the swap changed \$8,975 and \$68,003, respectively, which has been reflected in the accompanying combined/consolidated statements of activities. At April 30, 2021 and 2020, the fair value of the swap liability was \$21,336 and \$12,361, respectively.

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

Note 9 - Related Party Transactions

Related parties include USSA Investment Fund (USSAIF), Center of Excellence Properties Fund (COEPF), United States Ski Team Foundation (the Foundation), and United States Ski Team (USST), and the officers or trustees of these entities.

The Companies maintain material cash and investment balances at Wells Fargo Bank (Wells Fargo), a financial institution, and Thomas Weisel Partners (TWP), an investment banking firm. A former executive officer of Wells Fargo, and the co-chairman of the parent company of TWP are members of the board of trustees of the Foundation.

Note 10 - Gross Revenue and Expenses

USSA conducts a variety of revenue and support programs. Activities such as sponsorships or fundraising programs require certain fulfillment costs. Sponsorship may require the purchase of media support for the sponsor or other hospitality functions, while fundraising programs may include the cost of a dinner event or reception.

The following summarizes the gross revenue and related expenses to conduct these programs for the years ended April 30, 2021 and 2020:

	Gross Revenue	Related Expenses	Net Revenue
Year Ended April 30, 2021			
Sponsorship contracts and rights fees	\$ 12,103,070	\$ (5,638,276)	\$ 6,464,794
Contributions and fundraising activities	12,489,630	(2,314,979)	10,174,651
Membership and competition dues and fees	5,297,660	-	5,297,660
Grants from the USOC	6,007,415	-	6,007,415
Athletic grant from endowment	1,895,566	-	1,895,566
Gain on forgiveness of Paycheck Protection Program (PPP) Loan	2,536,807	-	2,536,807
Other revenue, net	817,133	-	817,133
	\$ 41,147,281	\$ (7,953,255)	\$ 33,194,026

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

	Gross Revenue	Related Expenses	Net Revenue
Year Ended April 30, 2020			
Sponsorship contracts and rights fees	\$ 14,841,720	\$ (7,156,130)	\$ 7,685,590
Contributions and fundraising activities	12,807,898	(3,443,451)	9,364,447
Membership and competition dues and fees	5,471,815	-	5,471,815
Grants from the USOC	6,875,883	-	6,875,883
Athletic grant from endowment	1,634,001	-	1,634,001
Other revenue, net	1,020,867	-	1,020,867
	\$ 42,652,184	\$ (10,599,581)	\$ 32,052,603

USSA acts as the custodian of funds for projects conducted by regional programs. USSA receives funds from a particular region and then applies the funds to the conduct of a camp or project as advised by the region.

The following summarizes the gross receipts and related expenditures from these programs for the years ended April 30, 2021 and 2020:

	Gross Receipts	Related Expenditures	Net
At April 30, 2021			
Self-funded regional programs	\$ 77,807	\$ (77,807)	\$ -
At April 30, 2020			
Self-funded regional programs	\$ 460,066	\$ (460,066)	\$ -

Note 11 - Endowments and Net Assets with Donor Restrictions

The Companies' endowments include three endowment funds and a board designated quasi-endowment fund. These funds provide for annual grants from earnings to support athletic and scholarship programs. As required by generally accepted accounting principles and in accordance with the Utah Uniform Prudent Management of Institutional Funds Act (UPFIMA), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Accordingly, contributions to net assets with donor restricted endowments, net earnings and grants from such earnings are classified as net assets with donor restrictions.

The USSA Investment Fund (a separate 501(c)(3) organization) was formed to hold and oversee the investment management of various funds that donors have contributed to support the organization's ongoing operations. Management and the boards have conducted fundraising campaigns over the years to support various activities of the organization. The most significant campaigns include the Legacy Campaign Athletic Endowment (LCAE), the Marolt Athlete Endowment (MAE) and the Borgen Swartz Athlete Education Endowment.

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

During 2000, the management and key board members initiated a campaign to raise funds to provide additional annual support for athletic activities which was named the Legacy Campaign Athletic Endowment. The board adopted an Investment Policy for the LCAE with an overall financial objective of providing financial support for operations at a level consistent with maintaining or increasing the fund's purchasing power over the long term. Under this policy, endowment assets are invested in a manner intended to maintain or increase the dollar value of the portfolio after annual distribution expenses and fees in order to provide the benefit intended by the donors. To satisfy its long-term rate-of-return objectives, the Companies rely on a total-return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Companies target a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints. The policy provides for an annual grant over the long term that will be 3% to 5% of the three-prior year-ending portfolio market values (a rolling average calculation). This 3% to 5% rolling average grant is expected to be maintained over time; however, the board can adjust this grant level from year to year to account for variations in portfolio market values and endowment contributions. The LCAE and other similar athletic funds have been classified as net assets with donor restrictions for financial statement purposes.

Deficiencies of \$6,160,817 and \$12,216,842 as of April 30, 2021 and 2020, respectively, have been reported as part of the underwater endowments within net assets with donor restrictions. The Companies have not suspended distributions from these funds until such time as the deficiencies are recovered via market returns, and there is no legal obligation for the Companies to fund these deficiencies.

Purpose restricted funds have been contributed to support the early season on snow speed training center, and additional scholarship contributions. These funds are classified as net assets with donor restrictions for financial statement purposes and have been granted to those programs in accordance with the stipulation of the donors.

The following summarizes the contributions, grants, and investment earnings for the years ended April 30, 2021 and 2020:

LCAE	2021	2020
Balance, beginning of year	\$ 27,881,982	\$ 30,523,365
Contributions	40,000	40,000
Grants to athletic programs	(1,438,934)	(1,342,261)
Investment earnings (losses)	7,494,957	(1,339,122)
Balance, end of year	\$ 33,978,005	\$ 27,881,982

The MAE is a fundraising campaign to assist with athletic priorities of coaching and travel costs and intends to further education activities and athlete career skills. Deficiencies of \$0 and \$657,061 as of April 30, 2021 and 2020, respectively, have been reported as part of the underwater endowments within net assets with donor restrictions. Excess investment earnings on endowment of \$2,918,784 and \$0 as of April 30, 2021 and 2020, respectively, have been reported as net assets with donor restrictions. The following summarizes the funds' contributions, grants, and investment earnings for the years ended April 30, 2021 and 2020:

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

MAE	2021	2020
Balance, beginning of year	\$ 13,874,016	\$ 10,821,632
Contributions	2,877,509	4,199,868
Grants to athletic programs	(501,304)	(333,605)
Investment earnings (losses)	4,077,149	(813,879)
Balance, end of year	\$ 20,327,370	\$ 13,874,016

The Borgen Swartz Athlete Education Endowment consists of donor restricted gifts to be utilized for providing academic scholarship funds to elite team athletes. This fund has been classified as net assets with donor restrictions for financial statement reporting. Deficiencies of \$0 and \$330,543 as of April 30, 2021 and 2020, respectively, have been reported as part of the underwater endowments within net assets with donor restrictions. Excess investment earnings on endowment of \$667,264 and \$0 as of April 30, 2021 and 2020, respectively, have been reported as net assets with donor restrictions. The following summarizes the funds' contributions, grants, and investment earnings for the years ended April 30, 2021 and 2020:

Borgen Swartz Athlete Education Endowment	2021	2020
Balance, beginning of year	\$ 4,135,366	\$ 3,426,167
Contributions	298,094	1,013,684
Program grants	(147,432)	(84,230)
Investment earnings (losses)	1,145,241	(220,255)
Balance, end of year	\$ 5,431,269	\$ 4,135,366

Purpose restricted net assets at April 30, 2021 and 2020, consist of:

Restricted by Donors	2021	2020
Scholarships	\$ -	\$ 15,216
Other projects	453,519	353,857
Excess investment earnings on endowment	3,586,048	-
	\$ 4,039,567	\$ 369,073

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

The following summarizes the funds' contributions, grants, and investment earnings for the years ended April 30, 2021 and 2020, a portion of which are earnings and grants associated with endowments:

Donor Restricted Funds	2021	2020
Balance, beginning of year	\$ 369,073	\$ 915,718
Contributions	360,869	297,495
Excess investment earnings on endowment	4,234,787	-
Net assets released from donor restrictions	(1,024,822)	(670,719)
Investment earnings (losses)	99,660	(173,421)
Balance, end of year	\$ 4,039,567	\$ 369,073

The board determined that the funds received from the surplus of the 1984 Los Angeles Olympics be invested with the USSAIF investments and an annual grant be made from these funds to support the athletic programs. The board has been granting funds on a three-year rolling average as is done with the LCAE. These funds have been classified as net assets without donor restrictions, designated by the board as quasi-endowment on the combined/consolidated financial statements.

The following summarizes the funds' grants, and investment earnings for the years ended April 30, 2021 and 2020:

USSAIF/USSF Quasi-Endowment, Designated	2021	2020
Balance, beginning of year	\$ 1,627,673	\$ 1,788,718
Grant to athletic programs	(71,859)	(78,964)
Investment earnings (losses)	460,984	(82,081)
Balance, end of year	\$ 2,016,798	\$ 1,627,673

United States Ski and Snowboard and Affiliated Entities
Notes to Combined/Consolidated Financial Statements
April 30, 2021 and 2020

As of April 30, 2021 and 2020, the Companies had the following endowment net asset composition by type of fund:

	April 30, 2021						
	Donor - Restricted Endowments					Board- Designated Endowments	
	Perpetual in Nature - Endowments	Underwater Endowments	Total Perpetual in Nature - Endowments, Net	Purpose Restrictions - Endowment Earnings	Total	Without Donor Restrictions	Total Endowments
Endowment net assets, April 30, 2020	\$ 59,095,810	\$(13,204,446)	\$ 45,891,364	\$ -	\$ 45,891,364	\$ 1,627,673	\$ 47,519,037
Contributions	3,215,603	-	3,215,603	-	3,215,603	-	3,215,603
Net investment earnings	-	8,482,563	8,482,563	4,234,787	12,717,350	460,984	13,178,334
Grants	-	(1,438,934)	(1,438,934)	(648,739)	(2,087,673)	(71,859)	(2,159,532)
Endowment net assets, April 30, 2021	<u>\$ 62,311,413</u>	<u>\$ (6,160,817)</u>	<u>\$ 56,150,596</u>	<u>\$ 3,586,048</u>	<u>\$ 59,736,644</u>	<u>\$ 2,016,798</u>	<u>\$ 61,753,442</u>
	April 30, 2020						
	Donor - Restricted Endowments					Board- Designated Endowments	
	Perpetual in Nature - Endowments	Underwater Endowments	Total Perpetual in Nature - Endowments, Net	Purpose Restrictions - Endowment Earnings	Total	Without Donor Restrictions	Total Endowments
Endowment net assets, April 30, 2019	\$ 53,842,258	\$ (9,561,517)	\$ 44,280,741	\$ 490,423	\$ 44,771,164	\$ 1,788,718	\$ 46,559,882
Contributions	5,253,552	-	5,253,552	-	5,253,552	-	5,253,552
Net investment losses	-	(2,216,438)	(2,216,438)	(156,818)	(2,373,256)	(82,081)	(2,455,337)
Grants	-	(1,426,491)	(1,426,491)	(333,605)	(1,760,096)	(78,964)	(1,839,060)
Endowment net assets, April 30, 2020	<u>\$ 59,095,810</u>	<u>\$ (13,204,446)</u>	<u>\$ 45,891,364</u>	<u>\$ -</u>	<u>\$ 45,891,364</u>	<u>\$ 1,627,673</u>	<u>\$ 47,519,037</u>

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

Note 12 - Income Taxes

The taxable entity of the Companies is USST. Deferred tax assets and liabilities consist of the following components as of April 30, 2021 and 2020:

	2021	2020
Deferred tax assets (liabilities)		
Receivable allowances	\$ 12,600	\$ 26,400
Property and equipment	(21,159)	(32,911)
Net operating loss	840,700	639,000
	<u>\$ 832,141</u>	<u>\$ 632,489</u>
Net deferred tax assets before valuation allowance	\$ 832,141	\$ 632,489
Less valuation allowance	<u>(832,141)</u>	<u>(632,489)</u>
Net deferred tax assets	<u>\$ -</u>	<u>\$ -</u>

At April 30, 2021, the Company has available unused net operating loss carryforwards that may be applied against future taxable income of \$4,003,393, which is related to USST.

Note 13 - Concentration of Credit Risk

The Companies primarily maintain cash and investment balances at the financial institutions of Wells Fargo Bank (Wells Fargo) and Zions Bank; Thomas Weisel Partners (TWP), an investment banking firm; and Charles Schwab & Co. (Schwab), a discount brokerage firm. The following balances summarize total cash and investments of the Companies as of April 30, 2021 and 2020:

	2021	2020
TWP	\$ 61,847,644	\$ 47,059,888
Zions Bank	6,003	2,052,897
Wells Fargo	13,772,466	1,118,298
Schwab	439,610	1,040,527
Other financial institutions	<u>1,180</u>	<u>1,105</u>
	<u>\$ 76,066,903</u>	<u>\$ 51,272,715</u>

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

Cash and investments are included in the combined/consolidated statements of financial position as of April 30, 2021 and 2020:

	2021	2020
Cash	\$ 13,854,842	\$ 3,399,821
Long-term investments	2,470,317	1,981,530
Endowment investments	59,741,744	45,891,364
	\$ 76,066,903	\$ 51,272,715

The Companies' cash and investments held with TWP and Schwab are fully insured (as to security positions owned, but not as to fluctuations in market value). The Companies maintain cash and investment accounts in various deposit accounts, the balances of which are periodically in excess of federally insured limits.

Note 14 - Leases

USSA leases certain office equipment under noncancelable operating lease agreements that expire at November 2022. Future minimum lease payments for leases with initial or remaining lease terms in excess of one year are as follows:

Years Ending April 30,		
2022	\$	13,381
2023		7,806
	\$	21,187

Rent expense for the operating leases totaled \$15,265 and \$21,435 for the years ended April 30, 2021 and 2020, respectively.

United States Ski and Snowboard and Affiliated Entities
Notes to Combined/Consolidated Financial Statements
April 30, 2021 and 2020

Note 15 - Functionalized Expenses

The following schedule presents the natural classification of expense by function for the year ended April 30, 2021:

	Program Services							General and Administration	Contribution and Fundraising Activities	
	Sponsorship Contracts and Rights Fees Fulfillment	Self-Funded Regional Programs Fulfillment	Elite Team Athletics	Domestic Athletics	Events	Grants	Total		Fulfillment	Total
	Salaries and wages	\$ 854,597	\$ -	\$ 5,420,309	\$ 2,016,840	\$ 514,817	\$ -		\$ 8,806,563	\$ 2,338,506
Payroll taxes and benefits	161,115	-	1,076,119	421,687	101,035	-	1,759,956	104,947	186,377	2,051,280
Professional services	903,785	488	1,107,402	148,649	39,000	-	2,199,324	313,649	57,286	2,570,259
Legal fees	85,000	-	20,000	70,000	10,000	-	185,000	81,634	-	266,634
Communication and promotion	400,000	-	237,000	64,000	81,000	-	782,000	34,000	3,777	819,777
Office expenses	20,546	10,375	519,463	227,285	10,042	-	787,711	784,074	185,734	1,757,519
COVID testing	-	-	733,553	56,244	-	-	789,797	-	-	789,797
Information technology	62,000	-	105,000	242,200	30,400	-	439,600	-	-	439,600
Occupancy	35,000	-	131,459	66,000	33,000	-	265,459	74,811	-	340,270
Travel	26,896	66,944	6,184,587	647,874	190,224	-	7,116,525	47,191	100,605	7,264,321
Conferences and meetings	-	-	-	-	-	-	-	-	63,773	63,773
Interest	-	-	323,147	-	-	-	323,147	31,071	-	354,218
Insurance	50,000	-	159,410	642,365	156,800	-	1,008,575	1,118,939	-	2,127,514
Fulfillment	-	-	82,500	656,525	-	-	739,025	-	35,363	774,388
Cost of sales	2,091,608	-	-	-	-	-	2,091,608	-	82,451	2,174,059
Event production	-	-	-	-	1,671,275	-	1,671,275	-	-	1,671,275
TV production	929,729	-	-	-	-	-	929,729	-	-	929,729
Cost of direct benefits to donors	-	-	-	-	-	-	-	-	608,799	608,799
Depreciation	18,000	-	1,074,587	44,420	18,800	-	1,155,807	24,228	722	1,180,757
Bad debt expense	-	-	-	-	-	-	-	522,150	-	522,150
Grants and other assistance	-	-	-	-	-	1,048,922	1,048,922	-	20,039	1,068,961
	<u>\$ 5,638,276</u>	<u>\$ 77,807</u>	<u>\$ 17,174,536</u>	<u>\$ 5,304,089</u>	<u>\$ 2,856,393</u>	<u>\$ 1,048,922</u>	<u>\$ 32,100,023</u>	<u>\$ 5,475,200</u>	<u>\$ 2,314,979</u>	<u>\$ 39,890,202</u>

The following schedule presents the natural classification of expense by function for the year ended April 30, 2020:

	Program Services							General and Administration	Contribution and Fundraising Activities	
	Sponsorship Contracts and Rights Fees Fulfillment	Self-Funded Regional Programs Fulfillment	Elite Team Athletics	Domestic Athletics	Events	Grants	Total		Fulfillment	Total
	Salaries and wages	\$ 726,923	\$ -	\$ 5,587,471	\$ 1,904,778	\$ 617,538	\$ -		\$ 8,836,710	\$ 1,822,378
Payroll taxes and benefits	145,385	-	1,121,494	399,642	123,508	-	1,790,029	114,920	187,500	2,092,449
Professional services	975,051	19,000	930,107	263,004	10,500	-	2,197,662	389,078	36,457	2,623,197
Legal fees	85,000	-	42,559	70,000	10,000	-	207,559	53,166	-	260,725
Communication and promotion	400,000	-	237,000	64,000	81,000	-	782,000	34,000	20,136	836,136
Office expenses	30,628	18,692	421,379	326,917	14,854	-	812,470	252,349	212,992	1,277,811
Information technology	62,000	-	105,000	242,200	30,400	-	439,600	-	-	439,600
Occupancy	35,000	-	184,150	66,000	33,000	-	318,150	139,972	-	458,122
Travel	139,118	422,374	5,458,711	400,525	452,674	-	6,873,402	229,480	152,579	7,255,461
Conferences and meetings	61,832	-	-	-	-	-	61,832	1,457	177,335	240,624
Interest	-	-	480,656	-	-	-	480,656	60,816	-	541,472
Insurance	50,000	-	160,286	726,897	156,800	-	1,093,983	1,116,826	-	2,210,809
Fulfillment	-	-	82,500	641,603	-	-	724,103	-	253,376	977,479
Cost of sales	2,417,603	-	-	-	-	-	2,417,603	-	453,959	2,871,562
Event production	-	-	-	-	4,908,587	-	4,908,587	-	-	4,908,587
TV production	2,009,590	-	-	-	-	-	2,009,590	-	-	2,009,590
Cost of direct benefits to donors	-	-	-	-	-	-	-	-	634,977	634,977
Depreciation	18,000	-	1,074,587	52,285	18,800	-	1,163,672	106,501	1,076	1,271,249
Bad debt expense	-	-	-	-	-	-	-	166,339	-	166,339
Grants and other assistance	-	-	-	-	-	670,719	670,719	-	375,567	1,046,286
	<u>\$ 7,156,130</u>	<u>\$ 460,066</u>	<u>\$ 15,885,900</u>	<u>\$ 5,157,851</u>	<u>\$ 6,457,661</u>	<u>\$ 670,719</u>	<u>\$ 35,788,327</u>	<u>\$ 4,487,282</u>	<u>\$ 3,443,451</u>	<u>\$ 43,719,060</u>

Note 16 - Retirement Plan

USSA has a defined contribution plan covering substantially all employees under section 401(k) of the Internal Revenue Code. The plan provides that employees who have attained the age 21 and completed one month of service can voluntarily contribute up to the maximum contribution allowed by the IRS. The Companies can, at its discretion, make a contribution to the plan. Effective September 1, 2017, the plan includes an auto-enrollment provision whereby all newly eligible employees are automatically enrolled in the plan unless they affirmatively elect not to participate in the plan and the Companies made 2% matching contributions to the plan. Automatically enrolled participants have their deferral rate set at 1% of eligible compensation and their contributions invested in a designated age-based fund until changed by the participant. For the years ended April 30, 2021 and 2020, there were \$204,174 and \$192,593 of employer contributions to the plan, respectively.

Note 17 - Legal Claims and Commitments

The Companies are involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate liability, if any, will not have a material effect on the Companies' combined/consolidated financial position or results of activity. During the year ended April 30, 2017, the Companies incurred a settlement fee, with \$0 and \$100,000 in remaining contributions payable at April 30, 2021 and 2020, respectively.

Note 18 - Risk and Uncertainties

The Companies have been impacted by the effects and continuation of the world-wide coronavirus pandemic. The Companies are closely monitoring their operations, liquidity, and capital resources and are actively working to minimize the current and future impact of this unprecedented situation. As of the date of issuance of these combined/consolidated financial statements, the full impact to the Companies' financial position is not known.

Note 19 - Subsequent Events

Subsequent to April 30, 2021, COE, LLC refinanced their bonds. Zions Bank purchased the bonds through the refinance that closed in May 2021. USSA, the Foundation, USSAIF, and USST are guarantors on the long-term debt from Zions Bank. This refinance extended the amortization period to May 2051 and changed the interest rate on the bonds to a fixed interest rate of 2.75%. The refinance with Zions Bank simplifies the organization debt structure by moving to a fixed rate and eliminates the swap agreement with Wells Fargo.

Subsequent to April 30, 2021, USSA entered into a \$5,000,000 line of credit agreement with Zions Bank. The line of credit agreement bears interest at one-month LIBOR plus 1.25% spread and a fee equal to 0.05% per annum on the daily unused amount of the line of credit. The line of credit agreement matures on May 13, 2024.

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2021 and 2020

Subsequent to April 30, 2021, USSA received forgiveness of the second PPP loan in the amount of \$2,010,027 which includes accrued interest through the date in which the second PPP loan was forgiven.

Subsequent events have been evaluated through July 29, 2021, which is the date the combined/consolidated financial statements were available to be issued.



Supplementary Information
April 30, 2021

United States Ski and Snowboard and Affiliated Entities

United States Ski and Snowboard and Affiliated Entities
Combining/Consolidating Statement of Financial Position
April 30, 2021

	United States Ski and Snowboard Association	United States Ski Team, Inc.	United States Ski Team Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
Assets							
Current Assets							
Cash and cash equivalents	\$ 4,149,325	\$ -	\$ 9,613,353	\$ -	\$ 92,164	\$ -	\$ 13,854,842
Accounts receivable, net	1,111,032	480,077	28,766	-	-	-	1,619,875
Contributions receivable, net	-	-	712,000	-	-	-	712,000
Related party receivable	14,491,803	516,474	255	-	521,055	(15,529,587)	-
Inventories	-	147,604	-	-	-	-	147,604
Prepaid expenses	403,944	241,233	22,122	-	-	-	667,299
Total current assets	<u>20,156,104</u>	<u>1,385,388</u>	<u>10,376,496</u>	<u>-</u>	<u>613,219</u>	<u>(15,529,587)</u>	<u>17,001,620</u>
Endowment Investments	-	-	-	59,741,744	-	-	59,741,744
Quasi Endowment and Purpose-Restricted Investment:	-	-	-	2,470,317	-	-	2,470,317
Property and Equipment, Net	598,904	364,692	497	-	16,140,853	-	17,104,946
Other Assets	1,506,761	21,590	-	-	-	(100)	1,528,251
	<u>\$ 22,261,769</u>	<u>\$ 1,771,670</u>	<u>\$ 10,376,993</u>	<u>\$ 62,212,061</u>	<u>\$ 16,754,072</u>	<u>\$ (15,529,687)</u>	<u>\$ 97,846,878</u>

United States Ski and Snowboard and Affiliated Entities

Combining/Consolidating Statement of Financial Position

April 30, 2021

	United States Ski and Snowboard Association	United States Ski Team, Inc.	United States Ski Team Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
Liabilities and Net Assets							
Current Liabilities							
Checks issued in excess of bank balance	\$ -	\$ 14,403	\$ -	\$ -	\$ -	\$ -	\$ 14,403
Accounts payable	1,139,597	661,856	6,269	-	-	-	1,807,722
Related party payable	521,055	13,414,678	1,588,754	5,100	-	(15,529,587)	-
Accrued liabilities	458,778	264,762	21,947	-	27,473	-	772,960
Current maturities of long-term debt	-	-	-	-	370,984	-	370,984
Deferred revenue	190,304	179,670	6,078,786	-	-	-	6,448,760
Total current liabilities	2,309,734	14,535,369	7,695,756	5,100	398,457	(15,529,587)	9,414,829
Paycheck Protection Program (PPP) Loan	2,005,151	-	-	-	-	-	2,005,151
Long-Term Debt, Less Current Maturities	-	-	-	-	15,027,725	-	15,027,725
Deferred Revenue	5,000	-	1,236,449	-	-	-	1,241,449
Interest-Rate Swap	-	-	-	-	21,336	-	21,336
Total liabilities	4,319,885	14,535,369	8,932,205	5,100	15,447,518	(15,529,587)	27,710,490
Net Assets							
Without donor restrictions							
Undesignated	17,941,884	(12,763,699)	1,444,788	-	1,306,554	(100)	7,929,427
Designated by the board as quasi endowment	-	-	-	2,016,798	-	-	2,016,798
With donor restrictions							
Purpose restrictions	-	-	-	453,519	-	-	453,519
Purpose restrictions - endowment earnings	-	-	-	3,586,048	-	-	3,586,048
Perpetual in nature - endowments	-	-	-	56,150,596	-	-	56,150,596
Total net assets	17,941,884	(12,763,699)	1,444,788	62,206,961	1,306,554	(100)	70,136,388
	\$ 22,261,769	\$ 1,771,670	\$ 10,376,993	\$ 62,212,061	\$ 16,754,072	\$ (15,529,687)	\$ 97,846,878

United States Ski and Snowboard and Affiliated Entities
Combining/Consolidating Statement of Activities
Year Ended April 30, 2021

	United States Ski and Snowboard Association	United States Ski Team, Inc.	United States Ski Team Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
Changes in Net Assets Without Donor Restrictions							
Revenue and support							
Sponsorship contracts and rights fees							
Revenue	\$ 9,709,561	\$ 2,393,509	\$ -	\$ -	\$ -	\$ -	\$ 12,103,070
Fulfillment expense	(4,196,122)	(1,442,154)	-	-	-	-	(5,638,276)
	<u>5,513,439</u>	<u>951,355</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>6,464,794</u>
Contributions and fundraising activities							
Revenue	-	9,976,706	12,489,630	-	-	(9,976,706)	12,489,630
Fulfillment expense	-	-	(12,291,685)	-	-	9,976,706	(2,314,979)
	<u>-</u>	<u>9,976,706</u>	<u>197,945</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>10,174,651</u>
Self-funded regional programs							
Revenue	77,807	-	-	-	-	-	77,807
Fulfillment expense	(77,807)	-	-	-	-	-	(77,807)
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Membership and competition dues and fees	5,293,359	4,301	-	-	-	-	5,297,660
Grants from United States Olympic Committee	6,007,415	6,007,415	-	-	-	(6,007,415)	6,007,415
Athletic grant from endowment	1,895,566	-	-	-	-	-	1,895,566
Gain on forgiveness of Paycheck Protection Program (PPP) Loan	2,536,807	-	-	-	-	-	2,536,807
Other revenue (expense), net	3,419,480	306,282	33,371	-	(950,000)	(1,992,000)	817,133
Net assets released from donor restrictions	-	-	376,083	648,739	-	-	1,024,822
	<u>-</u>	<u>-</u>	<u>376,083</u>	<u>648,739</u>	<u>-</u>	<u>-</u>	<u>1,024,822</u>
Net revenue and support available for programs and administration	<u>24,666,066</u>	<u>17,246,059</u>	<u>607,399</u>	<u>648,739</u>	<u>(950,000)</u>	<u>(7,999,415)</u>	<u>34,218,848</u>

United States Ski and Snowboard and Affiliated Entities
Combining/Consolidating Statement of Activities
Year Ended April 30, 2021

	United States Ski and Snowboard Association	United States Ski Team, Inc.	United States Ski Team Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
Costs of programs and administration							
Elite team athletic programs	\$ (975,959)	\$ (15,095,525)	\$ -	\$ -	\$ (1,103,052)	\$ -	\$ (17,174,536)
Domestic athletic programs	(10,113,967)	(1,197,537)	-	-	-	6,007,415	(5,304,089)
Events	(2,731,266)	(125,127)	-	-	-	-	(2,856,393)
General and administration	(7,393,555)	(2,069,858)	(192,000)	-	2,188,213	1,992,000	(5,475,200)
Grants	-	-	(400,183)	(648,739)	-	-	(1,048,922)
	<u>(21,214,747)</u>	<u>(18,488,047)</u>	<u>(592,183)</u>	<u>(648,739)</u>	<u>1,085,161</u>	<u>7,999,415</u>	<u>(31,859,140)</u>
Change in undesignated net assets from operations	<u>3,451,319</u>	<u>(1,241,988)</u>	<u>15,216</u>	<u>-</u>	<u>135,161</u>	<u>-</u>	<u>2,359,708</u>
Change in endowment funds							
Grants to scholarship program	-	-	-	(198,369)	-	-	(198,369)
Grants to athletic programs	-	-	-	(1,889,303)	-	-	(1,889,303)
Net assets released from restriction pursuant to endowment spending-rate distribution formula	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,087,672</u>	<u>-</u>	<u>-</u>	<u>2,087,672</u>
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Change in value of interest-rate swap	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(8,975)</u>	<u>-</u>	<u>(8,975)</u>
Change in undesignated net assets	<u>3,451,319</u>	<u>(1,241,988)</u>	<u>15,216</u>	<u>-</u>	<u>126,186</u>	<u>-</u>	<u>2,350,733</u>
Changes in designated net assets							
USSAIF net investment income	-	-	-	460,984	-	-	460,984
USSAIF grant to athletic program	-	-	-	(71,859)	-	-	(71,859)
Change in designated net assets	<u>-</u>	<u>-</u>	<u>-</u>	<u>389,125</u>	<u>-</u>	<u>-</u>	<u>389,125</u>
Change in net assets without donor restrictions	<u>3,451,319</u>	<u>(1,241,988)</u>	<u>15,216</u>	<u>389,125</u>	<u>126,186</u>	<u>-</u>	<u>2,739,858</u>

United States Ski and Snowboard and Affiliated Entities
Combining/Consolidating Statement of Activities
Year Ended April 30, 2021

	United States Ski and Snowboard Association	United States Ski Team, Inc.	United States Ski Team Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
Changes in Net Assets With Purpose Restrictions							
Scholarship donations received	\$ -	\$ -	\$ 360,867	\$ -	\$ -	\$ -	\$ 360,867
Net assets released from donor restrictions	-	-	(376,083)	(648,739)	-	-	(1,024,822)
Net investment income	-	-	-	4,334,449	-	-	4,334,449
Change in net assets with purpose restrictions	-	-	(15,216)	3,685,710	-	-	3,670,494
Changes in Net Assets With Donor Restrictions - Endowment							
Net assets released from restriction pursuant to endowment spending-rate distribution formula	-	-	-	(1,438,933)	-	-	(1,438,933)
Net investment income	-	-	-	8,482,562	-	-	8,482,562
Endowment contributions	-	-	-	3,215,603	-	-	3,215,603
Changes in net assets with donor restrictions - endowment	-	-	-	10,259,232	-	-	10,259,232
Change in Net Assets	3,451,319	(1,241,988)	-	14,334,067	126,186	-	16,669,584
Net Assets (Deficit), Beginning of Year	14,490,565	(11,521,711)	1,444,788	47,872,894	1,180,368	(100)	53,466,804
Net Assets (Deficit), End of Year	<u>\$ 17,941,884</u>	<u>\$ (12,763,699)</u>	<u>\$ 1,444,788</u>	<u>\$ 62,206,961</u>	<u>\$ 1,306,554</u>	<u>\$ (100)</u>	<u>\$ 70,136,388</u>